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*In re Tesla, Inc. Securities Litigation*Case No. 3:18-cv-04865-EMC (N.D. Cal.)

Witness	Trial Exhibit No.	P's Objection	D's Response	Ruling
Opening Statement	8	No objection		
Opening Statement	9	No objection		
Opening Statement	10	No objection		
Opening Statement	11	No objection		
Opening Statement	12	No objection		
Opening Statement	13	No objection		
[No Disclosure]	8*	No objection		
[No Disclosure]	12*	No objection		
[No Disclosure]	13*	No objection		
[No Disclosure]	26*	No objection		
[No Disclosure]	53*	No objection		
[No Disclosure]	229*	No objection		
[No Disclosure]	289*	No objection		
[No Disclosure]	430*	Plaintiff objects to this exhibit on the basis that it is not relevant	Exhibit 430 is an email exchange between Lead Plaintiff Glen	O. The exhibit may be used to shed light on why Mr. Littleton

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	Exhibit No.			
		under Fed. R. Civ. Evid. 401 and	Littleton and his stockbroker	purchased Tesla stocks and his
		inadmissible under Fed. R. Civ.	wherein Mr. Littleton states that	personal motivations with
		Evid. 402. This exhibit is an	the "most important"	respect to Tesla investments as it
		email dated July 7, 2017 between	"headwind" that Tesla faces is	may affect the question of
		Plaintiff and a representative of	"aggressive well financed short	reliance during the Class Period
		his trading platform. This action	sellers" who "magnify the	but for no other purpose. To the
		concerns alleged	movement of the stock." In this	extent that Defendants seek to
		misrepresentations made by	case, Plaintiff (who positions	use Mr. Littleton's words as if he
		defendants from August 7, 2018	himself as the reasonable	was a virtual expert on
		to August 17, 2018 and the	investor) and his experts claim	materiality, the objection is
		economic harm suffered by	that the changes in Tesla's stock	sustained. Cross-examination
		Tesla, Inc. investors as a result.	price during the class period	will be so limited. A limiting
		Events prior to the Class period	were caused solely by Mr.	instruction will be given if
		are irrelevant to the issues in this	Musk's allegedly materially	requested.
		proceeding. Pursuant to the	false statements. Plaintiff and	
		PSLRA, a plaintiff's damages are	his experts attribute none of the	
		limited to the difference between	decline to normal volatility in	
		the purchase price and "the mean	Tesla's stock price (aside from	
		trading price of that security	the declines due to market and	
		during the 90-day period	industry effects). Plaintiff's	
		beginning on the date on which	claim is rebutted, however, by	
		the information correcting the	his admission before the class	
		misstatement or omission that is	period that the "most important"	
		the basis for the action is	factor "magnify[ing] the	
		disseminated to the market." See	movement of the stock [price]"	
		15 U.S.C. §78u4(e)(1).	is short sellers—a phenomenon	
			that existed during the class	
		Even if the exhibit is deemed	period as well. This cuts against	
		relevant, Plaintiff objects based		

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		on Fed. R. Civ. Evid. 403 which directs that evidence should be excluded where its probative value is "substantially outweighed by a danger of unfair prejudice, confusing the issues, misleading the jury, undue delay, wasting time, or needlessly presenting cumulative evidence." Fed. R. Evid. 403. Here, any relevance that Plaintiff's pre-Class Period comments may have in this case is substantially outweighed by a danger of unfair prejudice and confusing the issues.	the materiality of "funding secured." Further, Plaintiff's theory is that Mr. Musk's tweets were motivated by some desire to harm short sellers, who Plaintiff and his expert maintain are good for the market. But Exhibit 430 contradicts Plaintiff's position in this case, as he concedes short sellers are the most important factor to the volatility of Tesla's stock price. Additionally, Defendants should be permitted to question why Plaintiff purchased Tesla's stock. In Exhibit 430, Plaintiff states it was because of its volatility: "One of the reasons I choose to focus on Tesla is because the headwinds they face are immense" Finally, the Court's proposed jury instructions state that the fraud-on-the-market presumption applies if Plaintiff	

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			proves that, among other things, "Investors reasonably relied on that market as an accurate reflection of the current market value of the securities." (ECF No. 535 at 46 (emphasis added)). In Exhibit 430, Plaintiff concedes that the market did not "accurately reflect" Tesla's stock price but was "magnified" by short sellers. The exhibit is relevant and not unfairly prejudicial.	
[No Disclosure]	431*	No objection		
[No Disclosure]	432*	No objection		
[No Disclosure]	433*	No objection		
[No Disclosure]	438*	Plaintiff objects to this exhibit on the basis that it is not relevant under Fed. R. Civ. Evid. 401 and inadmissible under Fed. R. Civ. Evid. 402. This exhibit is an email dated February 9, 2018 between Plaintiff and a representative of his trading	Exhibit 438 is an email exchange between Lead Plaintiff Glen Littleton and his stockbroker wherein Mr. Littleton predicts that "[l]ong term I think [Tesla] can be 10 times the capitalization it is now" Given that belief, Mr. Littleton	S. Mr. Littleton's observations of Tesla's stock price and suppositions of how Tesla stock price might change are not relevant to his reliance.

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	No.			
		platform. This action concerns	would not have reasonably	
		alleged misrepresentations made	believed that Tesla shareholders	
		by defendants from August 7,	would agree go private at \$420 a	
		2018 to August 17, 2018 and the	share. This would tend to	
		economic harm suffered by	undermine the importance of Mr.	
		Tesla, Inc. investors as a result.	Musk's statement "funding	
		Events prior to the Class period	secured" since funding would	
		are irrelevant to the issues in this	not be the key impediment to	
		proceeding. Pursuant to the	deal closure, shareholder	
		PSLRA, a plaintiff's damages are	approval would be.	
		limited to the difference between		
		the purchase price and "the mean	Plaintiff also notes in Exhibit	
		trading price of that security	438 that Tesla stock is highly	
		during the 90-day period	volatile: "Is the instrument going	
		beginning on the date on which	to move sufficiently to warrant a	
		the information correcting the	position TSLA meets the	
		misstatement or omission that is	first two criteria." Plaintiff (who	
		the basis for the action is	positions himself as the	
		disseminated to the market." See	reasonable investor) and his	
		15 U.S.C. §78u4(e)(1).	experts claim that the changes in Tesla's stock price during the	
		Even if the exhibit is deemed	class period were caused by Mr.	
		relevant, Plaintiff objects based	Musk's allegedly materially	
		on Fed. R. Civ. Evid. 403 which	false statements. Plaintiff and	
		directs that evidence should be	his experts attribute none of the	
		excluded where its probative	decline to normal volatility in	
		value is "substantially	Tesla's stock price (aside from	
		outweighed by a danger of	the declines due to market and	
		unfair prejudice, confusing the	industry effects). Plaintiff's	

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		issues, misleading the jury, undue delay, wasting time, or needlessly presenting cumulative evidence." Fed. R. Evid. 403. Here, any relevance that Plaintiff's pre-Class Period comments may have in this case is substantially outweighed by a danger of unfair prejudice and confusing the issues.	claim is rebutted, however, by his acknowledgement before the class period that Tesla is a highly volatile stock for reasons having nothing to do with Mr. Musk's tweets. This cuts against the materiality of "funding secured." The exhibit is relevant and not unfairly prejudicial.	
[No Disclosure]	439*	Plaintiff objects to this exhibit on the basis that it is not relevant under Fed. R. Civ. Evid. 401 and inadmissible under Fed. R. Civ. Evid. 402. This exhibit is an email dated August 2, 2018 from Plaintiff regarding Tesla service and connectivity issues in which Plaintiff makes a personal comment regarding the price of Tesla stock. This comment, however, was days before the misrepresentations in this action. This action concerns alleged misrepresentations made by defendants from August 7, 2018 to August 17, 2018 and the economic harm suffered by	In Exhibit 439, Lead Plaintiff Glen Littleton wrote just days before the start of the class period—and thus <i>before</i> Mr. Musk's tweets—that he expected Tesla to be worth "500-600 dollars a share in the near future." That belief would tend to undermine the likelihood that a deal at \$420 would occur since shareholders would be unwilling to accept that price as a reflection of the fair value of the company. This would, in turn, tend to undermine the importance and materiality of Mr. Musk's statement "funding secured" since funding would	O. The exhibit is admissible for the singular purpose of reliance and not for materiality. Cross-examination will be so limited.

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		Tesla, Inc. investors as a result. Events prior to the Class period are irrelevant to the issues in this proceeding. Pursuant to the PSLRA, a plaintiff's damages are limited to the difference between the purchase price and "the mean trading price of that security during the 90-day period beginning on the date on which the information correcting the misstatement or omission that is the basis for the action is disseminated to the market." See 15 U.S.C. §78u4(e)(1). Even if the exhibit is deemed relevant, Plaintiff objects based on Fed. R. Civ. Evid. 403 which directs that evidence should be excluded where its probative value is "substantially outweighed by a danger of unfair prejudice, confusing the issues, misleading the jury, undue delay, wasting time, or needlessly presenting cumulative evidence." Fed. R. Evid. 403. Here, any relevance that Plaintiff's pre-	not be the key impediment to deal closure, but rather shareholder approval would be the key impediment. In addition, Mr. Littleton's belief that Tesla would soon rise to \$500-600 per share undermines his assertion in this action that he reasonably relied on Mr. Musk's representations to mean that Tesla would likely go private at \$420 a share. The exhibit is relevant and not unfairly prejudicial.	

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		Class Period comments may have in this case is substantially outweighed by a danger of unfair prejudice and confusing the issues.		
[No Disclosure]	440*	Plaintiff objects to this exhibit on the basis that it is not relevant under Fed. R. Civ. Evid. 401 and inadmissible under Fed. R. Civ. Evid. 402. This exhibit is an email dated December 26, 2018 between Plaintiff and a representative of his trading platform. This action concerns alleged misrepresentations made by defendants from August 7, 2018 to August 17, 2018 and the economic harm suffered by Tesla, Inc. investors as a result. Events after the expiration of the statutory 90-day lookback period after the end of the Class Period are irrelevant to the issues in this proceeding. Pursuant to the PSLRA, a plaintiff's damages are limited to the difference between the purchase price and "the mean trading price of that security	Exhibit 440 is an email exchange between Lead Plaintiff Glen Littleton and his stockbroker shortly after the class period wherein Mr. Littleton states that "you have to invest with [Mr. Musk] over the long term." Plaintiff's argument is that the statement "funding secured" created an impression that was materially different than the state of affairs that existed. The jury is entitled to conclude that the difference was immaterial because regardless of whether Mr. Musk stated "funding secured," the market would have understood Mr. Musk could easily obtain any financing needed. Therefore, Plaintiff's belief that one has to invest with Mr. Musk and that he gets things done (even after the alleged	O. The exhibit is admissible for the singular purpose of reliance and not for materiality. Cross-examination will be so limited.

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		during the 90-day period beginning on the date on which the information correcting the misstatement or omission that is the basis for the action is disseminated to the market." See 15 U.S.C. §78u4(e)(1). Even if the exhibit is deemed relevant, Plaintiff objects based on Fed. R. Civ. Evid. 403 which directs that evidence should be excluded where its probative value is "substantially outweighed by a danger of unfair prejudice, confusing the issues, misleading the jury, undue delay, wasting time, or needlessly presenting cumulative evidence." Fed. R. Evid. 403. Here, any relevance that Plaintiff's post-Class Period comments may have in this case is substantially outweighed by a danger of unfair prejudice and confusing the issues. Further, the language in one of the messages may result in unfair prejudice against the Plaintiff.	fraud) is probative of whether the market would perceive a material difference between Mr. Musk's statement "funding secured" or a similar—but unquestionably true statement— regarding the then-status of funding. The exhibit is relevant and not unfairly prejudicial.	

Witness	Trial	P's Objection	D's Response	Ruling
	Exhibit			
	No.	771 1 100 11 111	7.111.450.	~
[No	453*	Plaintiff objects to this exhibit on	Exhibit 453 is an email exchange	S
Disclosure]		the basis that it is not relevant	from Plaintiff Timothy Fries	
		under Fed. R. Civ. Evid. 401 and	wherein he states, "I love Tesla,	
		inadmissible under Fed. R. Civ.	but this stock valuation is insane.	
		Evid. 402. This exhibit is an	Bubble anyone?" Plaintiff (who	
		email dated April 12, 2017 from	positions himself as the	
		Plaintiff. This action concerns	reasonable investor) and his	
		alleged misrepresentations made	experts claim that the changes in	
		by defendants from August 7,	Tesla's stock price during the	
		2018 to August 17, 2018 and the	class period were caused by Mr.	
		economic harm suffered by	Musk's allegedly materially	
		Tesla, Inc. investors as a result.	false statements. Plaintiff's	
		Mr. Fries comments over one	claim is weakened by his	
		year before the	acknowledgement before the	
		misrepresentations at issue have	class period that Tesla is a	
		no bearing on his investment	volatile stock that trades at	
		decisions during the class period.	values not representative of the	
			true value of the company—	
		Even if the exhibit is deemed	having nothing to do with Mr.	
		relevant, Plaintiff objects based	Musk's tweets. This cuts against	
		on Fed. R. Civ. Evid. 403 which	the materiality of "funding	
		directs that evidence should be	secured."	
		excluded where its probative		
		value is "substantially	Further, the Court's proposed	
		outweighed by a danger of	jury instructions state that the	
		unfair prejudice, confusing the	fraud-on-the-market	
		issues, misleading the jury, undue	presumption applies if Plaintiff	
		delay, wasting time, or needlessly	proves that, among other things,	
		presenting cumulative evidence."	"Investors reasonably relied on	

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		Fed. R. Evid. 403. Here, any relevance that Plaintiff's pre-Class Period comments may have in this case is substantially outweighed by a danger of unfair prejudice and confusing the issues. Further, the language in one of the messages may result in unfair prejudice against the Plaintiff.	that market as an accurate reflection of the current market value of the securities." (ECF No. 535 at 46 (emphasis added).) In Exhibit 453, Plaintiff concedes that the market did not "accurately reflect" Tesla's stock price but had an "insane" valuation that was a "bubble." The exhibit is relevant and not unfairly prejudicial.	
[No Disclosure]	524*	No objection		
[No Disclosure]	525*	No objection		

^{*} Plaintiff objects to Defendants' refusal to specify which exhibits are for which witnesses. Plaintiff reserves all rights to raise additional objections upon Defendants disclosing which exhibits will be used with which witnesses and/or seeking to introduce the exhibits at trial.